Financial Statements and Independent Auditors' Report

June 30, 2021 and 2020

## Financial Statements June 30, 2021 and 2020

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of The Washington Chorus, Inc.

We have audited the accompanying financial statements of The Washington Chorus, Inc. ("the Chorus"), which comprise the statements of financial position as of June 30, 2021 and 2020; the related statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Chorus as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Emphasis of Matter**

As discussed in Note 2 to the financial statements, the Chorus adopted Financial Accounting Standards Board Accounting Standards Update 2014-09, *Revenue from Contracts with Customers* (Topic 606). Our opinion is not modified with respect to this matter.

Vienna, Virginia December 20, 2021

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## Statements of Financial Position June 30, 2021 and 2020

|   |    | 2021         | 2020 |         |  |
|---|----|--------------|------|---------|--|
| Assets                                      |    |              |      |         |  |
| Current assets:                             |    |              |      |         |  |
| Cash  | \$ | 434,465      | \$   | 514,434 |  |
| Accounts receivable                         |    | 3,244        |      | 10,928  |  |
| Contributions receivable                    |    | 57,253       |      | -       |  |
| Inventory                                   |    | 6,773        |      | 9,552   |  |
| Prepaid expenses and deposits Investments   |    | -<br>521 462 |      | 143,329 |  |
| mvestments                                  |    | 531,462      |      | 158,438 |  |
| Total current assets                        |    | 1,033,197    |      | 836,681 |  |
| Property and equipment, net                 |    | 10,664       |      | 8,846   |  |
| Total assets                                | \$ | 1,043,861    | \$   | 845,527 |  |
| Liabilities and Net Assets                  |    |              |      |         |  |
| Liabilities                                 |    |              |      |         |  |
| Current liabilities:                        |    |              |      |         |  |
| Accounts payable                            | \$ | 32,206       | \$   | 101,551 |  |
| Deferred revenue                            | 4  | 8,500        | 4    | 3,500   |  |
| Loans payable – Paycheck Protection Program |    | 136,363      |      | 66,300  |  |
| Capital lease obligation – short term       |    |              |      | 3,010   |  |
| Total current liabilities                   |    | 177,069      |      | 174,361 |  |
| Capital lease obligation – long term        |    | -            |      | 7,117   |  |
| Total liabilities                           |    | 177.060      |      | 101 470 |  |
| Total Habilities                            |    | 177,069      |      | 181,478 |  |
| Net Assets                                  |    |              |      |         |  |
| Without donor restrictions:                 |    |              |      |         |  |
| Undesignated                                |    | 464,757      |      | 321,319 |  |
| Board-designated                            |    | 344,782      |      | 342,730 |  |
| Total without donor restrictions            |    | 809,539      |      | 664,049 |  |
| With donor restrictions                     |    | 57,253       |      |         |  |
| Total net assets                            |    | 866,792      |      | 664,049 |  |
| Total liabilities and net assets            | \$ | 1,043,861    | \$   | 845,527 |  |

## Statement of Activities For the Year Ended June 30, 2021

|                                      | Without Donor<br>Restrictions |           | Without Donor Restrictions With Donor Restrictions |                 | Total |           |
|--------------------------------------|-------------------------------|-----------|--|-----------------|-------|-----------|
| <b>Operating Revenue and Support</b> |                               | ,         |  |                 |       |           |
| Grants and contributions             | \$                            | 964,432   | \$   | 57,253          | \$    | 1,021,685 |
| In-kind contributions                |                               | 411,126   |  | -               |       | 411,126   |
| Ticket sales                         |                               | 91,240    |  | -               |       | 91,240    |
| Inventory sales, net of costs        |                               | 36,767    |  | -               |       | 36,767    |
| Miscellaneous income                 |                               | 28,810    |  | -               |       | 28,810    |
|                                      |                               |           |  |                 |       |           |
| Total operating revenue and support  |                               | 1,532,375 |  | 57,253          |       | 1,589,628 |
| Expenses                             |                               |           |  |                 |       |           |
| Program services                     |                               | 1,078,972 |  | -               |       | 1,078,972 |
| Supporting services:                 |                               |           |  |                 |       |           |
| General and administrative           |                               | 215,598   |  | -               |       | 215,598   |
| Fundraising                          |                               | 137,840   |  |                 |       | 137,840   |
|                                      |                               |           |  |                 |       |           |
| Total supporting services            |                               | 353,438   |  |                 |       | 353,438   |
| Total expenses                       |                               | 1,432,410 |  |                 |       | 1,432,410 |
| Change in Net Assets from Operations |                               | 99,965    |  | 57,253          |       | 157,218   |
| Non-Operating Activities             |                               |           |  |                 |       |           |
| Interest income                      |                               | 2,424     |  | _               |       | 2,424     |
| Unrealized and realized              |                               |           |  |                 |       |           |
| gains on investments                 |                               | 43,101    |  |                 |       | 43,101    |
| Total non-operating activities       |                               | 45,525    |  |                 |       | 45,525    |
| Change in Net Assets                 |                               | 145,490   |  | 57,253          |       | 202,743   |
|                                      |                               | ,         |  | - · , <b></b> - |       | , ,       |
| Net Assets, beginning of year        |                               | 664,049   |  |                 |       | 664,049   |
| Net Assets, end of year              | \$                            | 809,539   | \$   | 57,253          | \$    | 866,792   |

## Statement of Activities For the Year Ended June 30, 2020

|                                      | Without Donor<br>Restrictions |           |    |             | Total |           |  |
|--------------------------------------|-------------------------------|-----------|----|-------------|-------|-----------|--|
| <b>Operating Revenue and Support</b> |                               | _         |    |             |       |           |  |
| Grants and contributions             | \$                            | 875,975   | \$ | _           | \$    | 875,975   |  |
| In-kind contributions                | ~                             | 548,054   | *  | _           | 4     | 548,054   |  |
| Ticket sales                         |                               | 446,624   |    | _           |       | 446,624   |  |
| Concert honoraria                    |                               | 25,500    |    | _           |       | 25,500    |  |
| Inventory sales, net of costs        |                               | 7,692     |    | _           |       | 7,692     |  |
| Miscellaneous income                 |                               | 35,294    |    | _           |       | 35,294    |  |
| Released from restrictions           |                               | 80,000    |    | (80,000)    |       | 33,271    |  |
| Released from restrictions           |                               | 00,000    |    | (00,000)    |       |           |  |
| Total operating revenue and support  |                               | 2,019,139 |    | (80,000)    |       | 1,939,139 |  |
| Expenses                             |                               |           |    |             |       |           |  |
| Program services                     |                               | 1,438,408 |    | _           |       | 1,438,408 |  |
| Supporting services:                 |                               | 1,120,100 |    |             |       | 1,120,100 |  |
| General and administrative           |                               | 177,014   |    | _           |       | 177,014   |  |
| Fundraising                          |                               | 151,575   |    | _           |       | 151,575   |  |
| T diffdidising                       |                               | 101,070   | •  |             | ,     | 101,070   |  |
| Total supporting services            |                               | 328,589   |    |             |       | 328,589   |  |
| Total expenses                       |                               | 1,766,997 |    |             |       | 1,766,997 |  |
| Change in Net Assets                 |                               |           |    |             |       |           |  |
| from Operations                      |                               | 252,142   |    | (80,000)    |       | 172,142   |  |
| Non-Operating Activities             |                               |           |    |             |       |           |  |
| Interest income                      |                               | 1,754     |    |             |       | 1,754     |  |
| Unrealized and realized              |                               | 1,734     |    | -           |       | 1,/34     |  |
| gains on investments                 |                               | 6,593     |    |             |       | 6,593     |  |
| gams on investments                  |                               | 0,393     | -  | <del></del> | -     | 0,393     |  |
| Total non-operating activities       |                               | 8,347     |    |             |       | 8,347     |  |
| Change in Net Assets                 |                               | 260,489   |    | (80,000)    |       | 180,489   |  |
| Net Assets, beginning of year        |                               | 403,560   |    | 80,000      |       | 483,560   |  |
| 1.00 1200000, organism of your       |                               |           |    | 20,000      |       | ,         |  |
| Net Assets, end of year              | \$                            | 664,049   | \$ | -           | \$    | 664,049   |  |

Statement of Functional Expenses For the Year Ended June 30, 2021

|                             |                 | Supporting Services |              |             |    |            |                 |
|-----------------------------|-----------------|---------------------|--------------|-------------|----|------------|-----------------|
|                             |                 |                     |              |             |    | Total      |                 |
|                             | Program         | Ge                  | eneral and   |             | 5  | Supporting |                 |
|                             | <br>Services    | Adr                 | ninistrative | Fundraising |    | Services   | <br>Total       |
|                             | <br>·           |                     |              |             |    |            |                 |
| Concert production costs    | \$<br>359,109   | \$                  | -            | \$ -        | \$ | -          | \$<br>359,109   |
| Marketing:                  |                 |                     |              |             |    |            |                 |
| Season                      | 5,899           |                     | -            | -           |    | -          | 5,899           |
| Fall concert                | 850             |                     | -            | -           |    | -          | 850             |
| Christmas concert           | 6,168           |                     | -            | -           |    | -          | 6,168           |
| Summer concert              | 3,495           |                     | -            | -           |    | -          | 3,495           |
| Digital merchandise         | 2,084           |                     | -            | -           |    | -          | 2,084           |
| In-kind choral musicians    | 409,780         |                     | 121          | 1,225       |    | 1,346      | 411,126         |
| Salaries and benefits       | 200,015         |                     | 99,170       | 107,611     |    | 206,781    | 406,796         |
| Concert and conventions     | 3,404           |                     | 1,082        | 2,420       |    | 3,502      | 6,906           |
| Office rent                 | 25,874          |                     | 3,737        | 7,309       |    | 11,046     | 36,920          |
| Finance and bank charges    | 13,522          |                     | 4,212        | 2,427       |    | 6,639      | 20,161          |
| Audit and accounting        | -               |                     | 43,157       | -           |    | 43,157     | 43,157          |
| Temporary help and contract | 7,708           |                     | 43,654       | 7,455       |    | 51,109     | 58,817          |
| Printing and copying        | 1,032           |                     | 82           | 165         |    | 247        | 1,279           |
| Telecommunications          | 615             |                     | 3,442        | 441         |    | 3,883      | 4,498           |
| Miscellaneous               | 25,323          |                     | 3,503        | 1,991       |    | 5,494      | 30,817          |
| Postage and shipping        | 2,230           |                     | 551          | 886         |    | 1,437      | 3,667           |
| Office supplies             | 3,873           |                     | 2,272        | 2,729       |    | 5,001      | 8,874           |
| General liability insurance | 2,236           |                     | 1,138        | 1,487       |    | 2,625      | 4,861           |
| Travel                      | 5,755           |                     | 208          | 1,694       |    | 1,902      | 7,657           |
| Depreciation                | <br>            |                     | 9,269        | -           |    | 9,269      | <br>9,269       |
| <b>Total Expenses</b>       | \$<br>1,078,972 | \$                  | 215,598      | \$ 137,840  | \$ | 353,438    | \$<br>1,432,410 |

See accompanying notes. 6

Statement of Functional Expenses For the Year Ended June 30, 2020

|                             |                 | Supporting Services |              |             |            |    |           |
|-----------------------------|-----------------|---------------------|--------------|-------------|------------|----|-----------|
|                             |                 |                     |              |             | Total      |    |           |
|                             | Program         | Ge                  | neral and    |             | Supporting |    |           |
|                             | Services        | Adn                 | ninistrative | Fundraising | Services   |    | Total     |
|                             |                 |                     |              |             |            |    |           |
| Concert production costs    | \$<br>477,007   | \$                  | -            | \$ -        | \$ -       | \$ | 477,007   |
| Marketing:                  |                 |                     |              |             |            |    |           |
| Season                      | 39,433          |                     | -            | -           | -          |    | 39,433    |
| In-kind choral musicians    | 545,657         |                     | 1,135        | 1,262       | 2,397      |    | 548,054   |
| Salaries and benefits       | 174,397         |                     | 76,527       | 121,593     | 198,120    |    | 372,517   |
| Concert and conventions     | 1,129           |                     | 795          | -           | 795        |    | 1,924     |
| Office rent                 | 21,328          |                     | 9,736        | 15,300      | 25,036     |    | 46,364    |
| Finance and bank charges    | 25,507          |                     | 1,203        | 680         | 1,883      |    | 27,390    |
| Audit and accounting        | -               |                     | 61,307       | -           | 61,307     |    | 61,307    |
| Temporary help and contract | 115,505         |                     | -            | -           | -          |    | 115,505   |
| Printing and copying        | 2,130           |                     | 3,529        | 1,209       | 4,738      |    | 6,868     |
| Telecommunications          | 147             |                     | 7,618        | -           | 7,618      |    | 7,765     |
| Fundraising fees            | -               |                     | -            | 6,227       | 6,227      |    | 6,227     |
| Miscellaneous               | 17,226          |                     | 8,549        | 1,233       | 9,782      |    | 27,008    |
| Postage and shipping        | 747             |                     | 112          | 1,030       | 1,142      |    | 1,889     |
| Office supplies             | 4,514           |                     | 1,319        | 317         | 1,636      |    | 6,150     |
| Parking and transportation  | 830             |                     | 110          | 434         | 544        |    | 1,374     |
| General liability insurance | 2,157           |                     | 883          | 1,387       | 2,270      |    | 4,427     |
| Travel                      | 10,694          |                     | 694          | 903         | 1,597      |    | 12,291    |
| Depreciation                | -               |                     | 3,497        | -           | 3,497      |    | 3,497     |
|                             |                 |                     |              |             |            |    |           |
| <b>Total Expenses</b>       | \$<br>1,438,408 | \$                  | 177,014      | \$ 151,575  | \$ 328,589 | \$ | 1,766,997 |

See accompanying notes. 7

# Statements of Cash Flows For the Years Ended June 30, 2021 and 2020

|  | 2021          | 2020 |           |  |
|--|---------------|------|-----------|--|
| Cash Flows from Operating Activities                     |               |      |           |  |
| Change in net assets                                     | \$<br>202,743 | \$   | 180,489   |  |
| Adjustments to reconcile change in net assets to net     |               |      |           |  |
| cash provided by operating activities:                   |               |      |           |  |
| Unrealized and realized gains on investments             | (43,101)      |      | (6,593)   |  |
| Depreciation   | 9,269         |      | 3,497     |  |
| Gain from early termination of capital lease             | (4,360)       |      | -         |  |
| Capital lease early termination fee                      | (3,750)       |      | -         |  |
| Change in operating assets and liabilities:              |               |      |           |  |
| Decrease (increase) in:                                  |               |      |           |  |
| Accounts receivable                                      | 7,684         |      | 6,616     |  |
| Contributions receivable                                 | (57,253)      |      | 210,994   |  |
| Inventory  | 2,779         |      | 646       |  |
| Prepaid expenses and deposits                            | 143,329       |      | (126,251) |  |
| (Decrease) increase in:                                  |               |      |           |  |
| Accounts payable   | (69,345)      |      | 48,898    |  |
| Deferred revenue   | <br>5,000     |      | 3,500     |  |
| Net cash provided by operating activities                | <br>192,995   |      | 321,796   |  |
| Cash Flows from Investing Activities                     |               |      |           |  |
| Purchase of property and equipment                       | (11,087)      |      | -         |  |
| Purchases of investments                                 | (329,923)     |      | _         |  |
| Proceeds from sales of investments                       | <br><u> </u>  |      | 42,499    |  |
| Net cash (used in) provided by investing activities      | (341,010)     |      | 42,499    |  |
| Cash Flows from Financing Activities                     |               |      |           |  |
| Proceeds from loans payable                              | 70,063        |      | 66,300    |  |
| Principal payments – capital lease obligation            | (2,017)       |      | (2,324)   |  |
| Net cash provided by financing activities                | 68,046        |      | 63,976    |  |
| Net (Decrease) Increase in Cash                          | (79,969)      |      | 428,271   |  |
| Cash, beginning of year                                  | <br>514,434   |      | 86,163    |  |
| Cash, end of year  | \$<br>434,465 | \$   | 514,434   |  |
| <b>Supplementary Disclosure of Cash Flow Information</b> |               |      |           |  |
| Cash paid for interest                                   | \$<br>436     | \$   | 2,988     |  |

Notes to Financial Statements June 30, 2021 and 2020

## 1. Nature of Operations

The Washington Chorus, Inc. ("the Chorus") was founded in 1961 under the laws of the State of Maryland. The Chorus' mission is to preserve and advance the art of choral singing, and to share the experience of the transforming power of choral music. The Chorus does this by performing at the highest artistic level in the nation's capital and before diverse national and international audiences, and by nurturing the next generation of choral singers.

## 2. Summary of Significant Accounting Policies

## Basis of Accounting and Presentation

The Chorus' financial statements are prepared on the accrual basis of accounting. Net assets are reported based on the presence or absence of donor-imposed restrictions.

## Classification of Net Assets

- Net Assets Without Donor Restrictions Net assets available for use in general
  operations and not subject to donor (or certain grantor) restrictions. Net assets
  without donor restrictions include both undesignated and Board-designated
  amounts.
- Net Assets With Donor Restrictions Net assets subject to donor- (or certain grantor-) imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

#### Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from events. Accounts receivable are charged to bad debt expense when they are determined to be uncollectible based on a periodic review of the accounts by management. Accounting principles generally accepted in the United States of America require that the allowance method be used to recognize bad debts; however, the effects of using the direct write-off method are not materially different from the results that would have been obtained under the allowance method.

Notes to Financial Statements June 30, 2021 and 2020

### 2. Summary of Significant Accounting Policies (continued)

#### Contributions Receivable

Contributions receivable represent unconditional amounts committed to the Chorus. Management determines the allowance for doubtful accounts based upon review of outstanding receivables, historical collection information, and existing economic conditions. Management believes that all contributions receivable are fully collectible at June 30, 2021 and 2020, and accordingly, no allowance for uncollectible accounts has been established. All amounts are expected to be collected within one year.

#### <u>Inventory</u>

Inventory consists of concert merchandise and music for resale that are carried at the lower of cost or market value. Cost is determined by specific identification, and market value is based on the lower of cost or estimated realizable value. There is no allowance for obsolete inventory as of June 30, 2021 and 2020, as management believes all remaining items are fully salable.

#### Investments

Investments are recorded at fair value based on quoted market prices. All realized and unrealized gains and losses are included in the accompanying statements of activities.

## Property and Equipment

Property and equipment acquisitions with a cost greater than \$1,000 and a projected useful life exceeding one year are capitalized and recorded at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from five to ten years. Expenditures for repairs and maintenance are expensed as incurred.

#### Revenue Recognition

The Chorus recognizes contributions when cash, securities or other assets; an unconditional promise to give; or notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met. The Chorus' federal and state grants are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses.

Notes to Financial Statements June 30, 2021 and 2020

## 2. Summary of Significant Accounting Policies (continued)

## Revenue Recognition (continued)

Ticket sales are recognized in the period the events are held. Amounts received in advance are reflected as deferred revenue in the accompanying statements of financial position, and totaled \$8,500 and \$3,500 at June 30, 2021 and 2020, respectively.

Revenue from all other sources is recognized when earned.

#### **Donated Services**

Donated services meeting the criteria for recognition under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958, *Revenue Recognition – Contributions Received*, are recognized at fair value at the time of receipt. These services benefit the general programs and consist primarily of advertising, legal, choral musicians, goods, and other professional services. The value of these donated services and goods is included in the financial statements as both revenue and expense in the amounts of \$411,126 and \$548,054 for the years ended June 30, 2021 and 2020, respectively.

## Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Advertising Expenses

The Chorus expenses advertising costs as incurred. Advertising expenses were \$18,496 and \$39,433 for the years ended June 30, 2021 and 2020, respectively. These advertising costs are reflected as marketing expenses in the accompanying statements of functional expenses.

#### Measure of Operations

The Chorus includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes gains and losses on investments.

Notes to Financial Statements June 30, 2021 and 2020

## 2. Summary of Significant Accounting Policies (continued)

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

### Change in Accounting Principle

FASB Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606), as amended, supersedes or replaces nearly all revenue recognition guidance under accounting principles generally accepted in the United States of America. These standards establish a new contract and control-based revenue recognition model, change the basis for deciding when revenue is recognized over time or at a point in time, and expand disclosures about revenue. The Chorus has implemented Topic 606 and has adjusted, if applicable, the presentation in these financial statements accordingly. The amendments have been applied retrospectively to all periods presented. The implementation had no impact on the previously reported net assets.

#### Recently Issued Accounting Pronouncement

In February 2016, the FASB issued ASU 2016-02, *Leases*. The update requires a lessee to recognize a right-of-use asset and lease liability, initially measured at the present value of the lease payments, in its statements of financial position. The guidance also expands the required quantitative and qualitative lease disclosures. The guidance is effective beginning in the Chorus' fiscal year 2023.

#### Reclassifications

Certain amounts in the 2020 financial statements have been reclassified to conform to the 2021 presentation. These reclassifications have no effect on the change in net assets previously reported.

#### Subsequent Events

In preparing these financial statements, the Chorus has evaluated events and transactions for potential recognition or disclosure through December 20, 2021, the date the financial statements were available to be issued.

Notes to Financial Statements June 30, 2021 and 2020

## 3. Liquidity and Availability

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise the following at June 30:

|  | <br>2021      | 2020 |         |  |
|--|---------------|------|---------|--|
| Cash                                     | \$<br>434,465 | \$   | 514,434 |  |
| Accounts receivable                      | 3,244         |      | 10,928  |  |
| Contributions receivable                 | 57,253        |      | -       |  |
| Investments                              | 531,462       |      | 158,438 |  |
| Less: net assets with donor restrictions | (57,253)      |      | -       |  |
| Total available for general expenditures | \$<br>969,171 | \$   | 683,800 |  |

#### 4. Concentration of Credit Risk

Financial instruments that potentially subject the Chorus to significant concentrations of credit risk consist of cash and investments. The Chorus maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). The Chorus has not experienced any credit losses on its cash and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

#### 5. Investments and Fair Value Measurements

The Chorus follows FASB ASC 820, Fair Value Measurements and Disclosures, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value.

The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

Notes to Financial Statements June 30, 2021 and 2020

## 5. Investments and Fair Value Measurements (continued)

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. The Chorus recognizes transfers between levels in the fair value hierarchy at the end of the reporting period.

In general, and where applicable, the Chorus uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments.

The following table presents the Chorus' fair value hierarchy for those investments measured on a recurring basis at June 30:

|   | Level 1                 | Level 2 |           | Level 3 |   | Total                   |
|---|-------------------------|---------|-----------|---------|---|-------------------------|
| 2021: Money market funds Mutual funds – large cap       | \$<br>99,427<br>432,035 | \$      | - \$<br>- | -<br>-  | - | \$<br>99,427<br>432,035 |
| Total investments                                       | \$<br>531,462           | \$      | - \$      | -       |   | \$<br>531,462           |
| 2020:<br>Money market funds<br>Mutual funds – large cap | \$<br>106,602<br>51,836 | \$      | - \$<br>- | -       |   | \$<br>106,602<br>51,836 |
| Total investments                                       | \$<br>158,438           | \$      | - \$      |         |   | \$<br>158,438           |

Investment return consists of the following for the years ended June 30:

|  | <br>2021              | 2020 |                |  |
|--|-----------------------|------|----------------|--|
| Interest income<br>Unrealized and realized gains | \$<br>2,424<br>43,101 | \$   | 1,754<br>6,593 |  |
| Total investment return                          | \$<br>45,525          | \$   | 8,347          |  |

There were no investment management fees for the years ended June 30, 2021 and 2020.

Notes to Financial Statements June 30, 2021 and 2020

#### 6. Property and Equipment

Property and equipment consists of the following at June 30:

|   | <br>2021                | 2020                     |
|---|-------------------------|--------------------------|
| Office equipment Less: accumulated depreciation | \$<br>16,983<br>(6,319) | \$<br>20,644<br>(11,798) |
| Property and equipment, net                     | \$<br>10,664            | \$<br>8,846              |

#### 7. Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30, 2021 totaled \$57,253 and were all time restricted. There were no net assets with donor restrictions at June 30, 2020.

### 8. Loan Payable – Paycheck Protection Program

The Chorus applied for two loans under the Paycheck Protection Program (PPP) pursuant to Division A, Title 1 of the CARES Act, which was enacted on March 27, 2020. The PPP is a loan designed to provide a direct incentive for small businesses to keep their workers on the payroll through the COVID-19 coronavirus, for which the Chorus qualified. After the loans are granted, the Small Business Administration will forgive loans if all employee retention criteria are met, and the funds are used for eligible expenses (which primarily consist of payroll costs, costs used to continue group healthcare benefits, rent, and utilities). The Paycheck Protection Program Flexibility Act of 2020 was enacted on June 5, 2020, and amends the PPP to give borrowers more freedom in how and when the loan funds are spent, while retaining the possibility of full forgiveness. The Chorus has chosen to account for the loan in accordance with ASC 470 and will record a gain from forgiveness of loan in the period when official notification of forgiveness is received.

The first PPP loan was granted to the Chorus on April 28, 2020 in the amount of \$66,300 at a fixed rate of 1%, and matures on April 28, 2022. Subsequent to year end, on July 7, 2021, the PPP loan forgiveness was approved for the full amount of the loan and will be recognized as gain from forgiveness of loan for the year ending June 30, 2022. The second PPP loan was granted to the Chorus on February 17, 2021 in the amount of \$70,063 at a fixed rate of 1%, and matures on February 17, 2026. Management expects to receive full forgiveness during fiscal year 2022 and is currently in the process of submitting the application for forgiveness. At June 30, 2021, the Chorus recorded \$136,363 as loans payable, which is reflected in the accompanying statements of financial position.

Notes to Financial Statements June 30, 2021 and 2020

## 9. Commitments and Contingencies

#### Capital Lease

In March 2018, the Chorus began leasing office equipment under a capital lease expiring in February 2023. The monthly payment, including an interest factor, was \$443. The interest rate implicit in the lease was 2%. The capital lease was terminated in August 2020, when the office lease expired (see below), with a \$3,750 termination fee. The total capitalized cost of the equipment and accumulated amortization was \$14,748 and \$6,882 at June 30, 2020, respectively.

## Operating Lease

The Chorus leases office space in Washington, DC under the terms of an operating lease, which commenced on September 1, 2015 and expired on August 31, 2020. The terms of the lease called for base rental payments of \$3,341, payable monthly with annual increases of 3% from the previous base year.

On July 9, 2020, the Chorus entered into a 12-month lease for a single office for its Executive Director in a shared space arrangement. The lease commenced on August 1, 2020, called for monthly payments of \$899, and expired on July 31, 2021.

Office rent expense totaled \$36,920 and \$46,364 for the years ended June 30, 2021 and 2020, respectively.

Subsequent to year end, on August 31, 2021, the Chorus entered into a new office lease in Washington, DC, commencing on October 1, 2021 and is set to expire on September 30, 2026. The terms of the lease require a security deposit of \$2,500 and call for base rental payments of \$2,500, payable monthly, with annual increases of 5% from the previous base year.

## 10. Methods Used for Allocation of Expenses from Management and General Activities

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Expenses that are allocated include occupancy, which is allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, telecommunications, interest, and other, which are allocated on the basis of estimates of time and effort.

Notes to Financial Statements June 30, 2021 and 2020

## 11. Income Taxes

The Chorus is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3) and is exempt from income taxes except for taxes on unrelated business activities. No tax expense is recorded in the accompanying financial statements as there was no unrelated business taxable income. Contributions to the Chorus are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management has evaluated the Chorus' tax positions and has concluded that the Chorus has taken no uncertain tax positions that qualify for either recognition or disclosure in the accompanying financial statements.